

## REMODELING TO THE HIGHEST STANDARDS

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### Speaking Honestly to a Bunch of Honest Remodeling Pros! Why Economists Love Meteorologists!

*August 27 Virtual Lunch & Learn Features Economist Chris Kuehl*

Don't you wish you could be as wrong as often as meteorologists and economists are and still run your business? Here we are in August and that May rebound is certainly nothing we experienced. What went wrong with the prognostications this time and what do we think is happening now? What has made predicting the course of the economic recovery so hard this time? Is it all the vagaries of the virus or is it the challenge of predicting what politicians will do in an election year? Tune in and find out at the August 27 Zoom call.

Chris Kuehl is the managing director of Armada Corporate Intelligence. Founded by Keith Prather and Chris Kuehl in January of 2001, Armada Corporate Intelligence functions as trusted strategic advisors to business executives, merging fundamental roots in corporate intelligence gathering, economic forecasting and strategy development. Chris has spoken at over 300 organizations domestically and internationally over 25 years. Chris is a frequent commentator for the media – locally and nationally. He is a regular economic/business analyst for KMBZ 980 new talk radio and KSHB-TV and has been extensively quoted in national

newspapers, magazines and trade publications. He holds a Master's degree in Soviet and East European Studies, a Master's in East Asian Studies and a Ph.D. in Political Economics from the University of Kansas. He has been on the faculty of universities in the US, Hungary, Estonia, Russia, Singapore and Taiwan.

### KC NARI Virtual Lunch & Learn Fast Facts

**Date:** Thursday, August 27

**Time:** Lunch meeting 11:30 – 1:00

**Place:** Via Zoom—the link will be sent to you the morning of August 27

**Cost:** Just \$10 for an insightful education from Economist Chris Kuehl. If you have a meal deal or seat at each chapter lunch meeting from being a corporate sponsor, then you won't need to pay the \$10. BYOB—bring your own (lunch) bag! Please note: since mid-March, Kansas City NARI has not brought in normal revenue from education programs due to COVID-19. Education programs account for 16% of the chapter's budget. Thank you for paying a nominal fee to hear Chris Kuehl and to help support the Kansas City NARI chapter.

**BUY NARI Tabletop Sponsors:** Arvest Bank, Locks & Pulls, and Mike O'Connell, MCRS, GCP, CAPS, Hayes Insulation.

**Deadline for Reservations:** Tuesday, August 25  
**RSVP** via e-mail to [kcnari@remodelingkc.com](mailto:kcnari@remodelingkc.com), call 913-362-8833, or register online. Go to [www.remodelingkc.com](http://www.remodelingkc.com) and sign up under the Events tab.

# The President's Message

Hello fellow NARI members,

Do you remember the last time you attended an in-person meeting? For many, virtual meetings have become the new normal when it comes to conducting business. Zoom, WebEx, Skype and Microsoft Office have become vital tools, allowing us to conduct business and stay connected with friends and family during the pandemic. Suddenly we've found ourselves heavily relying on these tools that have been around for years, but haven't been as in-demand.

Current restrictions requiring face masks and discouraging large gatherings can make it tricky to feel truly connected to others. The sincerity of a handshake or warmth in a person's smile can get lost when there's a screen separating you and a colleague, friend or family member. While there are some advantages of meeting in person, virtual meetings have become the new norm, and in some cases are preferred because of the added efficiency they bring.

By meeting virtually, you can save drive time which can have a big impact on your day. You can actually be anywhere, including in your vehicle, and join a virtual meeting. In some cases, a meeting held virtually might mean more people will attend because they don't have to stop what they are doing, drive across town to attend a meeting and then drive back.

In early July, several members of the KC NARI chapter attended a two-day virtual leadership seminar hosted by NARI Headquarters. This seminar was scheduled to be held at their brand new office in Wheeling, Illinois, but due to the pandemic, it was held online. I was extremely impressed with the virtual event. It was interesting, informative, polished and professional. Presenters shared a lot of good information during this two-day virtual event and it was delivered in a very creative and interactive manner.

Success often lies in our ability to embrace change and evolve with changing circumstances. While there's no way of replicating the level of social engagement in live interactions — we can still make the best out of our virtual meetings by planning ahead, actively engaging in virtual meetings and encouraging a positive remote culture.

This month's newsletter contains an article about how to get the most out of meeting virtually. Please read it and join us for a number of upcoming virtual NARI events. Stay well!

*Judy Transue*

Judy Transue, CR, CRPM, UDCP  
CHC Design-Build  
judy@chcdesignbuild.com  
913-438-6933



## News to Know

- CORRECTION: Roger Fry is the new manager of ProSource of Lee's Summit. His name was listed incorrectly in the summer issue of NARI News.
- 5,000 Remodeling Guides Distributed! We paid a local distribution company to place 5,000 of our Remodeling Guides in local Price Choppers, Hen Houses and Hy-Vees. See photo to the right!
- Congratulations to those members who read NARI News and win cookies! Here's our winners so far this year: Donna Fernandez, All Current Electric; Jeanie Close, JIII Enterprises; Lisa Clough, CMP Construction; Judy Transue CR, CRPM, UDCP, CHC Design-Build; Graham Power, CSW; and Michaela Pearce, Pearce PR.



# Board Minutes

**August**—Phase one of the 2020 community service project was completed in July by the team from Shack Built with material donations from Forest Products Supply. We will be working with SCORE to help us with the chapter's new work plan. Judy Transue, CR, CRPM, UDCP, reviewed the board member's duty of care, loyalty and obedience. In light of the pandemic, the Board has to make critical decisions based on the entire organization. The September 17 golf tournament will be an important profit center for the chapter.



**NARI Cares!** The 2020 community service project, phase one, was completed by the team from Shack Built with materials donated by Forest Products Supply. We helped a Vietnam veteran with a wheelchair ramp for his adult wheelchair-bound son.

## KANSAS CITY NARI

8015 Shawnee Mission Pkwy. • Merriam, KS 66202

913-362-8833 • Fax: 913-362-8837

KCNARI@remodelingkc.com • www.remodelingkc.com

### President

Judy Transue, CR, CRPM, UDCP  
CHC Design-Build

### First Vice President

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Fireplace & BBQ Center

### Second Vice President

Nick Shepard  
KC Home Solutions

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Steve Brattin  
SVB Wood Floors

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Jason Wright Electric

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Ryan Christopher, Anything on Anything  
Maddy Ferguson, Mission Kitchen & Bath  
Jon Otten, Capitol Federal Savings Bank  
Derick Shackelford, CR, CRPM, CLC

### Chairman

Joni Smith, Great American Building  
Materials



## KC NARI MEETINGS:

**All meetings will be held at the NARI office  
OR via Zoom...it's your choice!**

### Board Meeting

**Wednesday, September 2 - 3:30 p.m.**  
Judy Transue, CR, CRPM, UDCP, 2020 President  
913-438-6933, judy@chcdesignbuild.com

### Advocacy Committee

**Thursday, September 3 - 9:00 a.m.**  
Peggy Bruce, Chair  
913-827-9952, peggy.bruce@vwealth.com

### Education Committee

**Wednesday, September 9 - 11:00 a.m.**  
Co-Chairs - Derick Shackelford, CR, CRPM, CLC, 913-544-4819, dericks@shackbuilt.com  
John Bruce  
913-859-9150, jbruce@outdoorlights.com

### Ethics & By-Laws Committee

Karl Dunivent, Chair  
816-343-8887, kdunivent@choicecabinetkc.com

### Marketing/PR Committee

**Tuesday, September 8 - 9:00 a.m.**  
Co-Chairs - Phil Steidle  
913-696-9758, Phil@centurymarketinginc.com  
Joanna Schiller  
913-321-4100, joanna@abcosupplyus.com

### Membership Committee

**Wednesday, August 19 - 11:00 a.m.**  
Co-Chairs - Benita Brewer  
913-339-8446, designergal@kc.rr.com  
Ryan Christopher  
913-498-9082, ryan@anythingonanything.com

### Remodeled Homes Tour Committee

**Tuesday, September 8 - 11:30 a.m.**  
Co-Chairs - Celia Aldrich, UDCP  
913-649-3544, Celia@aldrichcontracting.com  
Mellody Jurgeson, Bath & Kitchen Idea Center  
by Grandview Winnelson  
816-765-2555, majurgeson@winnelson.com

### Social Committee

**Tuesday, September 1 - 11:30 a.m.**  
Christine Hawkins, Chair  
913-915-9140, christine.hawkins@ferguson.com

### Workforce Development Committee

**Thursday, September 10 - 8:00 a.m.**  
Deb Giudicessi, Chair  
913-782-9663, deb@thediwoodshop.com



# ***BUY NARI!***

## ***Thanks to Capitol Federal Savings Bank for being a BUY NARI Tabletop Sponsor in July!***

**9500 Nall for Suzan Goerz and many other area locations  
913-652-2541, [www.capfed.com](http://www.capfed.com)**

Capitol Federal Savings Bank, Topeka, Kansas, "shall be the premier residential real estate lender and provider of enhanced retail financial services to individuals and families in each of its selected markets." Founded in 1893, Capitol Federal currently has 750 employees.

At the July 30 lunch, Jon Otten updated attendees on the amazingly low interest rates and stated that now is a great time to refinance. Jon serves on Kansas City NARI's Board of Directors as well as the Strategic Planning Committee. Cap Fed has been a Kansas City NARI corporate sponsor since its inception. They have been an active chapter member since joining in 1999.

Thanks to Capitol Federal Savings Bank for providing \$25 Visa gift cards. The lucky winners were Maria Koch, KC Lift & Elevator; Anna Cowan, CKF; and Julie Davis, interior design student at Johnson County Community College.

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# ***BUY NARI!***

## ***CKF Supported the July 30 Virtual Chapter Lunch Meeting as a BUY NARI Tabletop Sponsor!***

**10821 Lakeview Ave., Lenexa  
913-599-5492, [www.ckfco.com](http://www.ckfco.com)**

CKF is a leading authority in countertops and cabinets. Using state of the art technology and equipment, along with personalized care, quality is assured every step of the way. For over 97 years, CKF has been the leading distributor of Cambria custom countertops and quality cabinets in the Midwest. Their success has been their ability to help their customers in the design, installation, and coordination of their countertops and cabinets. CKF provides their customers with sales experience, a beautiful showroom for selections, and impeccable service.

Cabinet lines include 360 Cabinetry, Aristokraft, Sorrento and several other lines.

CKF was founded in 1923 and currently has 300 employees. Their mission statement is: Innovative Design. Exceptional Products. At the July 30 lunch, Mara Proctor and Anna Cowan detailed the countertop and cabinet lines of CKF.

CKF provided three great doors prizes and the winners were: coffee mugs & \$25 Starbucks gift card to Chris Peterson, MCR, CLC, Schloegel Design Remodel; Cambria cutting board & \$25 Better Cheddar gift card to Jason Wright, CRS, Jason Wright Electric; and a CKF football cutting board & \$25 Better Cheddar gift card to Greg Marsden, Frontier Restoration.

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# ***BUY NARI!***

## ***Thanks to Mike O'Connell, MCRS, GCP, CAPS, Hayes Insulation, for being a BUY NARI Tabletop Sponsor in July!***

**Mike W. O'Connell,  
NARI Master Certified Remodeler Specialist, Green Certified Professional, Healthy Homes Certified, NAHB Certified Aging in Place Specialist  
816-985-8333, [mike@hayesinsulation.com](mailto:mike@hayesinsulation.com)**

When you attend NARI's luncheons, you know Mikey will be asking for MONEY, MONEY for the 50/50 raffle. Well, collecting money is just a small part of what this man is all about. He is very passionate about home energy - SAVING money. He not only is passionate about individual homeowners, but also contractors who want to do the best job for their clients.

He is also passionate about education. So much so that he works with high schools and technical schools and their shop programs. He would love to have your old tools (working or not) to donate to them. They can play with them if they are not working and see if they can make them work. If they are working, they can use them to build their tool bag.

Contact Mike and he will pick up your tools for the students. Contact Mike O'Connell to see how he can solve all your problems!

## Exterior Door Installation Seminar for Field Employees!

Ryan Hartman, Territory Manager for Therma-Tru Doors-Fypon, will do a hands-on installation of a new door unit in an existing opening. This will also cover required steps after installation such as final adjustments to the door, proper weatherproofing, etc. Additionally he will provide tips and insights to help troubleshoot air and water infiltration problems after an install.

1. Removal of existing door unit and verifying unit fitment
2. Weatherization of the rough opening
3. Proper installation technique for single, double, and doors with sidelites
4. Final adjustments in the field for weathertight performance

Date: Tuesday, August 18

Time/Place: 4:30-6:30 at the NARI office (4:30 boxed meal; seminar 5:00-6:30)

Cost: \$30 per person for education, networking and food

**Due to Executive Order 20-52 from the Kansas governor, face masks will be REQUIRED for meetings in the NARI office.** We will meet in the big room and social distancing will be in place. Due to social distancing, we have a limited number of seats available so please RSVP today!

## Use Social Media and NARI Home Time Radio Show to Brand your Company!

Help us and we'll help you with three EASY marketing hacks from Kansas City NARI.

1. **FREE: Share your blog with us!** Michaela Pearce handles KC NARI's social media posts & blogs and we'd love to share one of your company's blogs with ready-to-remodel consumers on our social media platforms. Send your blog to [kcnari@remodelingkc.com](mailto:kcnari@remodelingkc.com) and we will forward to Michaela.
2. **FREE: Showcase your Expertise on NARI Home Time radio show!** The show is heard live every Wednesday from 1-2 pm on KKLO 1410 AM/92.7 FM. Come spend 30 minutes with Jan Burchett and showcase your company and your expertise. After the interview, take the SoundCloud recording and share it on your social media and website platforms. That's a win-win for you and KC NARI. We are booking interviews in September. What date works for you—September 2, 9, 16, 23 or 30?
3. **FREE---#NARI Chatroom.** If you are on Facebook then you need to be in the #NARI Chatroom group! Here's why: The NARI Chatroom purpose: share best practices and contacts in the industry, recommend technology for industry professionals, introduce new products or services (no sales promos) and post job positions.

Please pass these details on to the person in your company that handles your marketing.

**BUSINESS BUILT  
TOGETHER**

**SUPPORT • PARTNER • CONNECT**

**KANSAS CITY NARI CHAPTER**

# BUSINESS BUILT TOGETHER

## The Struggle is Real with Workforce Development...Kansas City NARI Futures Fund Provides Opportunities!

*I wouldn't be where I am today without the help of the Futures Fund and Kansas City NARI. As a former student in the construction trades program at Olathe Advanced Technical Center, I saw firsthand the value Kansas City NARI and the Futures Fund provided for our construction trades class with grants for tools and materials. I was hired for a summer job by McCray Lumber because of their connection to the Futures Fund. I am now working full time for MSC Enterprises. I love the residential remodeling industry and hope to build a career in this field. -Will Eagan*

*We have interviewed several students as a result of the ongoing efforts of Kansas City NARI's Workforce Development Committee. We have hired a young man from the Construction Trades Career Fair. We have an apprentice being considered from a local school and have offered a job to another student as a referral to me because of the efforts of the Workforce Development Committee, the Futures Fund and Kansas City NARI. -Jason Wright, CRS, Jason Wright Electric*

Every day, Kansas City NARI members struggle with the lack of skilled trades available in our area. At the Kansas City NARI Futures Fund, we believe that we can help by providing support to the local programs that are providing construction trades education. **That is why the Kansas City NARI Futures Fund has granted more than \$87,000 over the last few years, providing 13 local schools and more than 300 students more opportunity to learn about and engage with our industry.**

**We want to do more, and we need your help!** We are asking you to partner with us as we continue providing grants to Kansas City Metro Construction Trades programs. Your donation does more than offset the cost of the programs--you are helping change our industry for generations to come. **Please help our school partners as they create the workforce of the future by making a donation today! Click on this link (<http://www.remodelingkc.com/futures-fund/>) to make a donation online or mail your donation to KC NARI Futures Fund, c/o Greater KC Community Foundation, 1055 Broadway, Suite 130, KCMO 64105.**

P.S. Your support this year is critically important, as we have canceled our annual Top Golf fundraiser due to Covid-19.

## 2020 REMY Is Open...Go to [www.REMYKC.com](http://www.REMYKC.com) to View Rules & Categories

2020  
**REMY**  
REMODEL OF THE YEAR

From kitchens and bathrooms to historical renovations and outdoor living, the REMY Remodel of the Year awards from Kansas City NARI represent quality remodeling projects with attention to detail. The NARI REMY Awards is held annually to honor contractors for their craftsmanship, professionalism and their commitment to excellence in remodeling.

Entries for the 2020 program will be judged on a 75-point system (except for Historical Renovation that has 105 points) includes project overview, before and after photos, budget considerations, overall aesthetic appeal and communication with the homeowner. Winners have to score at least 64 points (89 for .Historical Renovation). All Star Awards will be presented to those entries that achieved 70 or more points (99 for Historical Renovation). Remodeling contractors and design professionals from other NARI chapters serve as the judges.

Best of Show awards will be presented in four categories: Under \$75,000, \$75,000-\$150,000, \$150,001-\$250,000 and Over \$250,000.

### REMY Entry Pricing:

**Early Bird** - \$165\* if paid and entry submitted by Oct 2, 2020

**Regular** - \$175\* if paid and entry submitted by Oct 22, 2020

**Late Entry** - \$255\* if paid and entry submitted by Oct 26, 2020

**Pricing is based on when project is submitted; not on when entry was started.** \*NARI members submitting a REMY entry for the first time will receive a \$35 discount on their first project entry.

There can be two winners—one Gold and one Silver per price range provided that the point criteria is met. Some price ranges may not have winners because the minimum points were not reached. In the categories that do not have price ranges, the highest scoring entry will be deemed the Gold winner and all other entries that meet the point criteria will be designated as Silver winners.

# How to Network Virtually with NARI Members

Our internal motto is Business Built Together and NARI members work to **Support** each other, **Partner** with each other and **Connect** with each other. While we have historically done networking face to face, 2020 and the pandemic have forced members to network and connect differently. As a NARI professional, it's important for you to try to network virtually and we've offered some tips in this article.

Kansas City NARI knows that networking is vital to remodeling professionals...from the Wendall Gartman hug to the eye contact and handshakes at our BUY NARI tabletops. In fact our mission is to "support member-focused education and encourage business relationships." Handshakes and hugs might be off the table in a time of socially distanced virtual events, but professional connections are still possible. Here are some ways to make one-on-one connections without actually meeting in person:

## 1. Publicize your attendance pre- and post-event.

Let folks know you are attending the NARI virtual chapter meeting.

- If you have a personal webpage or blog, put a notice on it

- Post it on Twitter, Facebook and LinkedIn (both as an update to your profile and also within appropriate LinkedIn groups)

## 2. Establish networking goals.

Now more than ever, it's important to have a plan. With a virtual meeting, there's no chance you'll run into someone in line at a tabletop or while standing in the buffet line. Goals can include "introduce yourself to two new people" or "trade emails with five attendees," but making a list will help you focus your efforts.

## 3. Set aside time for your event.

If you're spending the time and effort to participate in a virtual event, make sure you have blocked off time in your calendar for the entire event. Find a comfortable environment and have water, coffee, and snacks as appropriate, and make sure you are in an environment free from distractions.

## 4. Follow-up with your new connections.

Stay in front of your expanded network while the event is still fresh in everyone's mind. In the first three days after a virtual event, be sure to:

- Email your event contacts with a thank you or requests for further conversation/information
- Cross-reference your new connections on LinkedIn, sending link requests with reference to the event
- Be sure to check your email regularly from people trying to

connect to you, paying special attention to your spam folder so you don't miss anything.

### Virtual Networking Testimonial

*"I want to express how much I enjoyed my first virtual monthly NARI meeting/luncheon. Though the lunch part was 'virtual' as well, the actual networking I experienced was more in depth than any I have encountered in the actual 'in person' meetings. Usually it is so noisy at the big meetings it is hard to carry on conversations except with whomever sits right next to you. In our Zoom meeting we were sent into breakout Zoom rooms with 6-8 other members where we each introduced ourselves and answered a number of questions. I learned things I didn't know about a few familiar faces and also met members I had never seen before. I will definitely attend more virtual meetings while we are unable to have our monthly luncheons.*

*This is not to say that the traditional luncheons are not great for meeting other members and enjoying a meal together. The speakers we have are always informative and the energy in the room is encouraging. Zoom can't replace that!"*

**Melody Davidson, UDCP**

**Allied ASID**

**Interiors by Melody**

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## Are your Workplace Hiring, Firing and Promotion Policies and Practices Current? The June 2020 Supreme court ruling likely made them outdated

*By Karen Hughey, NARI member, Founder and CEO of KR-HR, HR advising firm, karen@kr-hr.com*

"Until Monday June 15, 2020 it was legal in more than half of the states to fire workers for being gay, bisexual or transgender. The vastly consequential decision thus extended workplace protections to millions of people across the nation." (1)

The Civil Rights Act of 1964 made it illegal to discriminate against employees during hiring, firing and promotional decisions based in what's commonly known as "protected categories that include:

- Race
- Color
- Relation
- Sex
- National Origin

Depending on where your business is located, state law could

include:

- Ancestry. Kansas state law covers Ancestry. Missouri state law does not.

Additional acts added to the list of protected categories.

- Age Discrimination in Employment Act of 1967
- Pregnancy Discrimination Act of 1967
- Americans with Disabilities Act of 1990
- Genetic Information Non-Discrimination Act of 2008

Now the June 15, 2020 Court ruling, now includes discrimination based on sexual orientation and gender identity as covered protected categories.

What does this mean for you and your business? Likely you have not been discriminating based on the acts above-mentioned. However, here's two things you should do now.

1. It's an excellent time to look at your anti-harassment, sexual harassment, discrimination, and retaliation policies and make they are up to date.
2. Provide training to all employees and managers. Training is always a good idea to ensure everyone is clear on the expectations in the workplace.

Training is even more critical when your employees are going out to job sites. They need to know you are committed to (legally and ethically) providing a safe and comfortable workplace. Employee training on what to do and how to respond to an uncomfortable situation before it happens can make all the difference in creating employee engagement and retention, quickly responding to a situation, and reducing risk to your company. Your current and prospective clients will also appreciate your commitment. That's also good business sense!

Learn more about how to update your polies and practices and train your employees, contact Karen Hughey at karen@kr-hr.com.

(1) Source: The New York Times, "Civil Rights Law Protects Gay and Transgender Workers, Supreme Court Rules," by Adam Liptak, June 15, 2020.

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# Happy NARI Members Pre-Covid!



## NARI Kansas City NARI Thanks Our 2020 Corporate Sponsors

Official Sponsor



Platinum Sponsor



Diamond Sponsors



Gold Sponsors



Business Built Together



- **Tuesday, August 25** at 8:00 a.m. for a virtual breakfast (free to attend)
- **Wednesday, August 26** at 5:00 p.m. for a virtual after hours (free to attend)
- **Thursday, August 27** at 11:30 a.m. for a virtual lunch and hear from Chris Kuehl for an update on the current economy and forecast for the future. (free to prospective members, \$10 for members)

## The Heat is On!

We can't let another month go by without a Membership Drive. Since we are staying "virtual" for the month of August, we are going to host our first ever Virtual Membership Drive and we need your help by reaching out to a prospective member and invite them to attend. You may also provide me with their contact information and I'll be glad to include them in the email group. Here is what YOU NEED TO KNOW.

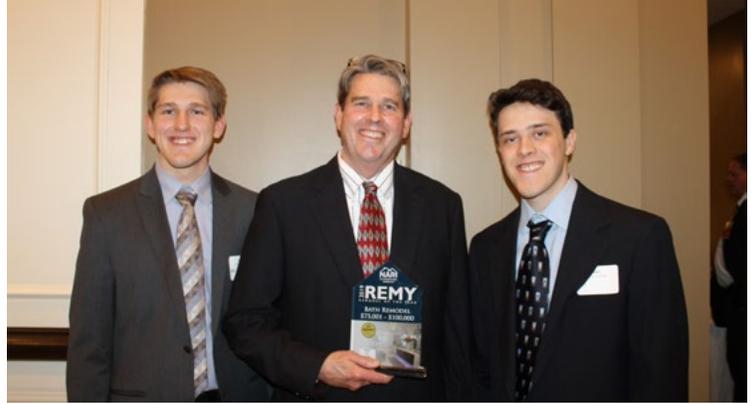
1. Anyone who submits an application in the month of August will receive \$50 off first year annual dues upon approval.
2. Anyone who attends a virtual event, and submits an application, will receive a chance to win an additional \$250 off first year dues.

WE NEED YOU to attend an event and share what you value in your NARI membership with our prospective members. To receive your Zoom link for one of the above dates, RSVP no later than August 21 to [kcnari@remodelingkc.com](mailto:kcnari@remodelingkc.com), or call 913-362-8833, or go to [remodelingkc.com](http://remodelingkc.com) and click on Events to register online.

Thank you for your efforts and let's make this a success!



## Miss Seeing These Smiling Faces!



# FREE Consumer Seminar!

## Remodeling Done Right

Join us on Monday, Aug. 24, for a free virtual remodeling seminar!

- Learn from a panel of remodeling experts.
- Ask questions about the remodeling process.
- Door Prize Drawing for two \$50 Visa gift cards for those who attend!
- No pressure, no nonsense... just great information!

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**Monday, Aug. 24**  
**6:30-7:30 p.m.**



NATIONAL ASSOCIATION OF  
THE REMODELING INDUSTRY

**Remodeling Done Right™**

Follow KC NARI on Facebook for details + the ZOOM link.  
<https://www.facebook.com/KansasCityNARI/>

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Call or email for more information:  
**913-362-8833** or [kcnari@remodelingkc.com](mailto:kcnari@remodelingkc.com)



# KC NARI Golf Tournament...

Thursday,  
September 17

WinterStone  
Golf Course  
17101 E. Kentucky Rd.,  
Independence

Tournament Corporate Sponsor:

**BATH & KITCHEN**  
IDEA CENTER

by *Winnelson*

**12:00 p.m. Tee-Off**  
**Shotgun Start-Scramble Format**  
Awards Presentation & DINNER at clubhouse  
following tournament  
PRIZES GIVEN TO BEST TEAMS IN 3 FLIGHTS!!

**Golf Fee: \$130 per golfer!!!**

*Includes sack lunch, green fees, golf carts, putting contest,  
golf gift, beverage tickets, door prize ticket & dinner*

COMPANY: \_\_\_\_\_

CONTACT: \_\_\_\_\_ PHONE: \_\_\_\_\_

Number of Golfers \_\_\_\_\_ x \$130 = \$ \_\_\_\_\_

## Optional Golf Team Packages:

**Sign up now and save \$10 per package!**

Buy your packages now...save your cash on the course for more cold beverages!

### Hole in One Package \$95 (Value \$140)

2 mulligans per golfer (one per golfer on Front 9, one per golfer on Back 9), Bubba Watson Drive, 2 additional cards at the Poker Run hole, \$5 bet per golfer at the Betting hole, and 4 Barrel of Beverage tickets

### Eagle Package \$75 (Value \$110)

2 mulligans per golfer (one per golfer on Front 9, one per golfer on Back 9), Bubba Watson Drive, 1 additional card per golfer at the Poker Run hole, \$5 bet per golfer at the Betting hole, and 2 Barrel of Beverage tickets

**Golf Team package: \$ \_\_\_\_\_**

(golfers fee + golf team package) **TOTAL DUE: \$ \_\_\_\_\_**

Please check one: \_\_\_\_\_ The check is in the mail. \_\_\_\_\_ Please invoice my company.

Questions?? Call 913-362-8833

Scan and e-mail form to [kcnari@remodelingkc.com](mailto:kcnari@remodelingkc.com) or fax to 913-362-8837,  
or mail to KC NARI, 8015 Shawnee Mission Pkwy, Ste. 150, Merriam, KS





8015 Shawnee Mission Pkwy.  
Merriam, KS 66202

Address Correction Requested

**Kansas City NARI Vision:** Kansas City NARI is the premier resource for the remodeling industry and its consumers. All remodelers will want to be part of Kansas City NARI and customers will insist on contracting with our members.

**Kansas City NARI Mission:** Support member-focused education and encourage business relationships. To fulfill this mission, Kansas City NARI will serve its members by:

- Providing education and certification programs
- Offering networking and marketing opportunities
- Creating a public awareness that makes NARI a household name
- Growing a dynamic organization

**Kansas City NARI Motto:** Business built together.

**Kansas City NARI Values:**

- Kansas City NARI is committed to the following values as a measurement of all our actions:
- Member-focused-- Continually expand and/or improve quality services for NARI members.
- Financial Responsibility--Exercise sound financial management in the best interest of our members.
- Community Service—Foster a sense of community within the NARI membership as well as give back to the community in which we live and work.
- Cooperation—Provide an environment in which the members and leaders work cohesively for the betterment of NARI.
- Integrity—Demonstrate ethical business practices by following our Code of Ethics and showing respect for fellow members and the organization.
- Recognition—Honor the traditions that have been established of recognizing members, their companies and their employees for contributing to the professionalism of the remodeling industry.

